

Fore and Aft

and

M A G A Z I N E



T H E Y A C H T H A R B O U R A S S O C I A T I O N

Safety
Measures
in Marinas

Code of
Practice
Review



Boatfolk
Kings
Honour

TYHA
Marina
Conference

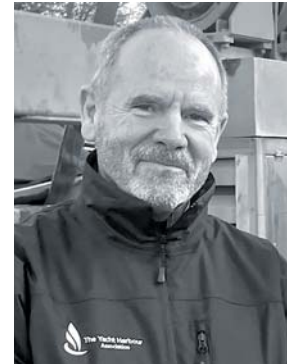
MARCH 2025



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In FOCUS



Jon White
 TYHA General Manager

Recently, I had the pleasure of speaking with a university student studying Environmental Compliance and Sustainability Management. His coastal upbringing and exposure to leisure boating had inspired his dissertation on the sustainability and green policies followed by UK marinas and harbours.

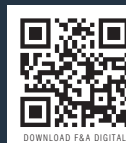
Before we even began, he thanked me for taking the time to talk and apologised for any inconvenience. His apology struck a chord with me – why should someone so passionate about our industry feel like a burden for simply seeking guidance? It made me realise how difficult it had been for him to reach me, and in turn, I found myself apologising back!

By the end of our 30-minute conversation, he was very grateful for the insights

I shared and I was equally uplifted by the opportunity to support someone at the start of their career journey. Our industry is built on a wonderful culture of sharing, but are we doing enough to extend that same openness to the next generation of marina professionals?

This experience has made me reflect on how I can be more proactive in supporting young people entering our field and I encourage you to do the same.

I hope you enjoy this edition of Fore & Aft and wish you all a successful and fulfilling 2025.

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Front Cover: Plymouth Yacht Haven

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TYHA Marina Conference 2025

Sponsored by Walcon Marine Ltd

The conference for all marina professionals

Thursday 8th May 2025

CIM Moor Hall, Cookham, Maidenhead, SL6 9QH

Join us for the TYHA Marina Conference 2025, an exciting, interactive in-person event designed to share real-world marina examples of incidents and challenges. This year's conference will feature invaluable insights from marina and subject experts, focusing on critical scenarios to enhance safety, improve operations and protect the environment at marina sites.

Scenario topics:

- Person in Water
- Boat Fire
- Pollution Incident
- End of Life Boats

These sessions are designed to help you safeguard both people and the environment at your marina and prepare for emergencies.

Ticket Price £135 ex vat, ex booking fees, Includes:

- Full-day conference access
- Welcome refreshments and breakfast rolls
- 3-course buffet lunch
- Morning / Afternoon break refreshments
- Evening BBQ dinner with welcome drink kindly supplied by Dura Composites
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Scan the QR code and visit the Event Brite website to secure your place:



“ SUPERYACHT BERTHING IN GIBRALTAR

Marina Projects Ltd have completed an innovative design of new superyacht berths at Ocean Village and Marina Bay in Gibraltar. The redevelopment of the marina which consists of 144 waterfront rental apartments, is built over water on mini piles with access provided via a landscaped pier. The development features an award-winning Marina Club, over 10,000 square meters of residential space and is designed to accommodate superyachts up to 80 meters (262 feet). Marina Projects strategically arranged the berths around the perimeter of the development, showcasing a modern design and high-quality berthing systems to attract some of the world's most prestigious vessels.

The scope of services undertaken by Marina Projects included a comprehensive design study that identified the preferred berthing arrangements taken forward to construction.

As part of the study process, a number of critical design interfaces were resolved that included the coordination of detailed mooring analysis and interactions with quayside infrastructure.

One of the key challenges for the designers was integrating the new berths within the overall scheme to ensure the berthing complimented the development and the wider marina operations.

Marina Projects designed a combination of stern-to berths on piled anchorages surrounding the Marina Club and stern-to berths on floating pontoons for the smaller superyachts. All berths are equipped with head-mooring buoys, enhancing the convenience and stability of yacht mooring. The next phase of the project will focus on connecting the superyacht berths to the club's spa decks and other facilities.

Marina Director William Bowman, has seen first-hand the positive impact it's had on Ocean Village Marina; "It was a pleasure working with Simon and the Marina Projects team on this redevelopment. The superyacht berths were seamlessly integrated into our design and, once operational, have proven to be popular with superyacht captains. The design process was efficient and highly collaborative, and Marina Projects provided valuable support and expert advice whenever it was needed."

Simon Goodhead, Marina Projects Commercial Director noted "The project presented a set of unique challenges that required thorough consideration of the vessel types and their operational requirements. This new high-quality, market leading development will ensure Ocean Village Marina has the ability to accommodate superyachts within the iconic location of Gibraltar".

In order for the marina to remain operational throughout the construction and due to the proximity of Gibraltar Airport, a mini piling system was adopted to minimize noise and disruption. The entire 270-berth marina underwent a redesign, incorporating both fixed and floating pontoons to maximize water space efficiency, allowing for longer and wider berths suitable for modern yachts. Mediterranean-style moorings were replaced with modern finger pontoon berths, further improving accessibility and usability of the marina.



INLAND AND COASTAL SHOWCASES INNOVATIVE PONTOON SOLUTIONS



“The team at Inland & Coastal have been fantastic throughout the project to install the new pontoon, right from the very first contact,” says Alan Fairholm, Project Leader at Cambois Rowing Club. “They worked closely with me in both the design and installation phases and it’s fair to say that without their support the project simply would not have happened.

Another recent highlight is the installation of its timber-effect Glass Reinforced Concrete (GRC) deck for Belfast 2024’s DRIFT project, a collaboration led by OGU Architects, MMAS and sound artist Matilde Meireles. This project was shortlisted for the prestigious MacEwen Award 2025.



To find out more about Inland and Coastal’s wide range of pontoon systems and unique decking options visit www.inlandandcoastal.com

Renowned for manufacturing a wide range of heavy-duty water access solutions, from superyacht marinas to crew transfer vessel berths, Inland and Coastal Marina Systems also designs bespoke pontoon systems for various inland waterways throughout the UK and Ireland, often overcoming incredible logistical, ecological and tidal challenges culminating in innovative and robust systems that encompass multiple stakeholders.

Their expertise also extends to rowing and watersports pontoons, with recent installations at Cambois Rowing Club in Ashington and Shiplake College in the rowing mecca of Henley-on-Thames.

Provider of top-tier rowing facilities that support student

development and attract competitive events, Shiplake College’s previous pontoon was a fixed concrete quay that caused access issues during low and high tides. Inland and Coastal’s new floating pontoon resolves these issues, offering consistent water access and enabling the college to host a wider range of events, even during fluctuating river levels.

Across both sites, Inland and Coastal developed specialised low freeboard pontoons allowing oars to clear them easily while maintaining maximum stability, slip resistance and buoyancy. This design prioritises safety, especially for rowers carrying boats in wet conditions and includes gangways enabling a team of three to safely carry shells to the water’s edge without having to turn or cut corners.

PONTOONS FOR EVERY LOCATION

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DESIGN LIFE

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DISCOVER THE WATERWAYS CHAPLAINCY

The UK's waterways are celebrated for their tranquillity, beauty and sense of adventure, offering a unique lifestyle to those who live, work and travel on them. Yet, for many, life afloat can also bring challenges: isolation, financial pressures, mental health struggles and personal crises. That's where the Waterways Chaplaincy might be of use – providing practical, emotional and spiritual support to those in need.

The Waterways Chaplaincy is a nationwide network of trained volunteer chaplains who dedicate their time to offering care and compassion along the waterways. Whether it's helping someone facing homelessness, providing a listening ear for mental health concerns, or supporting those struggling to maintain their boats, chaplains offer confidential, non-judgmental assistance tailored to individual needs. For marina teams, the chaplaincy can be an invaluable resource. Chaplains assist berth holders facing difficult circumstances, from financial difficulties to health-related challenges, allowing marina staff to focus on daily operations while ensuring that vulnerable individuals



Supporting Lives on the Water

receive the support they need. Marina staff themselves also benefit from chaplaincy care, with chaplains providing emotional support, practical advice and a safe space to share workplace challenges.

Beyond addressing difficulties, the chaplaincy fosters community spirit and connection. Seasonal events such as carol services, blessings and even

To learn more about how the Waterways Chaplaincy might enhance your marina, or if you could donate to help us in our efforts to help others, visit waterwayschaplaincy.org.uk

weddings enrich life on the waterways, bringing people together to celebrate milestones and shared experiences.

These moments create lasting memories and reinforce the strong sense of community that defines life on and around the water.

Here are just a few examples of the requests that the chaplaincy gets through:

- I am asking for a chaplain to come to the marina I manage to help one of my moorers. He has suffered a stroke and is having difficulty with DWP and is struggling to manage his bills.
- In xxxxx marina... Can you marry a couple?
- My son lives on his narrow boat in xxxxx marina. He has asked me to contact you as he would like to talk to someone. His mental health is poor following a relationship breakdown and I am very worried for him.

Partnering with the Waterways Chaplaincy is an opportunity to enhance the marina environment for everyone. By welcoming chaplains, hosting special events, or simply knowing they are there in times of need, marinas can cultivate a culture of care and camaraderie that supports both staff and berth holders alike.

EAST COAST MARINA CHAMPIONS SUSTAINABILITY

Fambridge Yacht Haven has achieved a significant milestone in its sustainability programme, successfully diverting 66,505kg of waste from landfill in 2024 through its partnership with Green Recycling.

This initiative reflects the marina's 2022 commitment to ensuring that no waste generated on-site is sent to landfill as part of a wider environmental promise to protect the marina environment and reduce our impact. The 2024 results demonstrate the success of this approach:

- 77% of waste collected was recycled
- 23% of waste was converted into energy
- 0% of waste was sent to landfill

Facilities for Responsible Waste Disposal

Fambridge Yacht Haven provides Green Recycling skips at their River Crouch marina to support berth and mooring holders in

managing their waste responsibly. These skips accommodate a wide range of materials, including:

- Food, paper, cardboard, glass, metal, wood, and plastics.

Danyal Adams, Marina Manager, commented, "As custodians, we're responsible for maintaining and preserving our marinas, ensuring our coastal areas are future-proofed for generations to come.

We've listened to what our customers and the marine industry are saying about making marina operations more sustainable, so we're delighted to become the first marina on the East Coast to utilise this state-of-the-art system." Jamie Smith, Operations Director for Green recycling, commented, "Green Recycling are delighted to work with the Fambridge Yacht Haven on their waste collection and recycling. We employ some of the latest and world leading technology to make this happen and look forward a long partnership."



Ongoing Commitment to Sustainability

The 'zero waste to landfill' pledge forms part of Fambridge Yacht Haven's broader environmental efforts which have become a significant part of the marina's appeal in recent years. Last year, the marina became the first destination on the East Coast to install two environmental wash centres, designed to capture and filter runoff from boat cleaning to prevent pollutants such as oil and paint fragments from entering the river. Furthermore, this process reduces water usage, by cleaning and recycling water used during boat cleaning processes. Earlier in 2024, the marina invested heavily in solar energy by installing a thermal water heating system on their washroom facilities to provide hot water for taps and showers, reducing the reliance of traditional boiler and immersion heaters.

By adopting sustainable practices, Fambridge Yacht Haven continues to protect its marina environment and safeguard it for future generations.



Looking forward to hearing from you, Chris. Rev Chris Upton, National Lead to the Waterways Chaplaincy

“ Insurance As an extra income stream

From a marina owner’s perspective, insurance is normally seen as a cost, albeit an important one, to provide protection against the many risks faced during the course of day-to-day trading. However, insurance can also act as a source of revenue and even a possible berth holder benefit adding positively to a business’s profitability and customer satisfaction. All worth considering as we enter the quieter winter months and the start of a fresh year ahead.

Insurance providers often set up introducer agreements with complementary organisations to help access new customers. As a marina with many boat owning clients and other marine businesses as tenants, becoming a marine insurance introducer will enable you to earn commission for each policy sold to a customer introduced by your business.

There is also the possibility to utilise some of the commission earned to offer discounts as well as negotiate marina benefits for your clients, offering them added value for being a berth holder at your marina. As with all business deals, introducer agreements should be carefully considered before signing.

To be successful, the agreement should be mutually beneficial to all parties involved. The business reputation and product offering of the insurer you will introduce your clients to is important to understand. Is there a match to your customer’s needs? If the answer is yes, then the next step is to complete a short form for due diligence and discuss the terms of the agreement and any benefits available to your customers.

For many years, Haven Knox-Johnston has enjoyed working with hundreds of introducers, and we are always looking for new organisations to work with. The process is designed to be as straightforward as possible with personalised marketing materials provided to help promote our services easily to your customers. As a new offering, if your business also interacts with other marine trades, we now also have a commercial marine insurance introducer agreement, so your potential to earn extra revenue for your business during the dark winter months is even greater.

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* Average retention number for renewal business between Jan and Dec 2024

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NEW LEESAN PUMP OUT INSTALLED AT HOBBS OF HENLEY

After exceptional service pumping black water and waste water from boats for over 23 years, the old pump at Hobbs Boatyard, Henley finally required replacing. The original unit was installed back in 2001 by leading sewage and waste water specialists LeeSan, who are based in Warwickshire. Naturally, therefore Hobbs contacted them to discuss an upgraded replacement. LeeSan is now owned by the Pump Technology Ltd Group, but interestingly, Chris Coburn (now retired), the founder of LeeSan still lives locally and because of his friendship with the management at Hobbs, offered

them his own pump to use as an interim measure while the new unit was built and installed. The team at LeeSan pulled out all the stops and within seven days of the old pump deciding to give up, had designed, built, delivered and installed a new peristaltic LS30T pump and a dedicated operation panel fitted with its own RCD Safety cut-out for overload protection. The pump is also “timer controlled” to protect it from running dry and to avoid accidental misuse.

Karl Sutcliffe, Technical Director at LeeSan comments; “This was a convenient one for us as Henley is on our doorstep. We surveyed the site and

recommended a new, more powerful, quieter and technically advanced pump. This is about a tenth of the size of the old unit and means that the boatyard team have now also gained valuable storage space in the pump house”.

Peter Herbert, Director, Hobbs of Henley Ltd. comments: “LeeSan came to the rescue of Hobbs of Henley when our pump out machine broke down during a busy period earlier this summer. We desperately needed to pump out our fleet of Passenger Boat tanks. We contacted LeeSan and they said they could supply and fit a new system for us within the next few days. They did a great job and the pump out system was up and running in two days. Many thanks LeeSan.”

LeeSan say that the growth in boating combined with ever-increasing Eco awareness is creating an expanding demand for products of this type. Luckily, due to their long-standing history in the development of this Marine Pump Out equipment they are perfectly placed to service this demand, both nationally and internationally!



“
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“ Water Safety in Marinas ”

As TYHA members and Fore & Aft readers, you will be aware that we are halfway through a major revision of the TYHA Code of Practice. In collaboration with Marina Projects, this updated version is set to launch in October 2025, with water safety around marina sites being a key area of focus.

At the TYHA Marina Conference on 8th May, we will explore various aspects of water safety, including a real-life incident that highlights the challenges faced by someone who falls into the water. With insights from subject experts, we will examine the immediate effects of cold water shock, the physical and psychological response to

immersion and the process of locating and accessing a viable exit, such as a ladder. In many marina environments, cold water shock (an involuntary reaction to sudden immersion) must be carefully considered to mitigate the risks associated with accidental falls.

Preventing falls should always be the first priority.

Addressing slip and trip hazards is essential, as is ensuring good visibility in low-light conditions, particularly at night. Walkways that change direction, such as at hammerheads, should include clear visual cues and all hazards should be well identified. Despite best efforts, falls can still occur and when they do, the availability and visibility of safety ladders play a critical role in enabling a safe exit.

Once safety ladders and other essential equipment have been installed based on TYHA

Code of Practice guidance and site-specific risk assessments, ongoing monitoring is crucial. Regular dock walks allow staff to check that ladders remain in good condition, are free from obstructions, are clean and are fully accessible in case of an emergency.

Water safety is a shared responsibility, extending not only to marina staff working near the water but also to customers and visitors using the site. Staff training is an important consideration, alongside the

provision of PPE and clear policies regarding lone working. At the same time, it is vital that all marina users take personal responsibility for their own safety while on the pontoons. Ensuring that safety ladders are easily located remains a frequent topic of discussion. Effective communication of their location involves a combination of approaches, including clear safety messaging, appropriate signage, high visibility both day and night and consistency in placement across the site.

Tingdene Marinas have recently installed new ladders at all of its locations, incorporating extended hand supports to improve both visibility and usability. In addition, each ladder is now equipped with a whistle, providing an easy way for someone in the water to signal for help if needed.



We encourage members to attend the TYHA Marina Conference to contribute to this and other important discussions. Register now to be part of this vital conversation.

“
**Join in the water safety conversation at the
TYHA Marina Conference - 2025**
”

“ New Boat Festival to launch in Plymouth in 2025

A new boat show is set to launch in Plymouth in 2025 with Plymouth Boat Fest being held at Plymouth Yacht Haven on Saturday 21st June.

Yacht Havens is set to host the highly anticipated event, bringing together maritime enthusiasts, families and the local community for a day of nautical fun and exploration, as well as showcasing the region’s maritime heritage and marine services.

The festival will feature a variety of boats, yachts, innovative watercraft and

traditional vessels. Attendees will have the opportunity to board the vessels, meet industry experts and learn about the latest advancements in boat technology and marine services.

The family-oriented event is also designed to entertain children with activities and live demonstrations. There will be local food and drink stalls, alongside entertainment



ranging from live music to water sports displays.

Steve Cox, speaking about the inspiration behind the event, noted that the South West lacked a regional show, despite having a strong workforce and heritage. “We want to create a festival that blends community engagement with an impressive showcase of maritime offerings from companies based in and around Britain’s Ocean City, Plymouth”, Steve commented.

The event is free to attend, with parking and additional amenities available at the Yacht Haven and surrounding public car parks.



A number of exhibitors are already onboard including The Island Trust, Plymouth RNLI Lifeboats, Devon and Cornwall Police Divers, Hemisphere Rigging, The Paddlesport Company, and Ancasta Boat Sales, as well as autonomous boat vessel demonstrations from Thales and Fugro.

Steve added “We invite marine companies from across the westcountry to get in touch to showcase their boats, their products and their staff and help make Plymouth Boat Fest a celebration for all-things boating”

To find out more or to register your interest, visit yachthavens.com/plymouthboatfest



Dear valued member,

Please find details below for the 2025 Inland Conference. Don't miss out - make sure you save the date in your diaries for what promises to be an even bigger & better event than last year!
 Keep an eye out for more information on our website over the coming months.
 We look forward to seeing you there!

Date: Thursday 13th November 2025

Time: 9.00am – 4.30pm + evening meal/entertainment

Location: The Black Country Living Museum

Sponsorship opportunities are now available, including options for trestle tables / small pop up stands to maximise your visibility at the event. For more information email nsanders@britishmarine.co.uk



GOLD ANCHOR & CLEAN MARINA



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BRIGHTLINGSEA HARBOUR
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★★★★★
TEOS MARINA
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★★★★★
SETUR ANTALYA MARINA
 Setur Antalya marina is located 10 km from the centre of Antalya city; offers excellent berthing and a very save anchorage deep inside the breakwaters of the commercial harbor.



★★★★★
MARMARIS MARINA
 Marmaris Yacht Marina as most prestigious marina of Aegean and Mediterranean is one of the most important yachting and tourism centers.



★★★★★
AYLA MARINA
 Ayla Marina is kitted out with best-in-class, international features, fittings, maintenance and services. Providing 231 wet berths for vessels up to 40m.



★★★★★
CARRICKFERGUS MARINA
 Carrickfergus Marina is situated on the north shore of Belfast Lough. 300 berth, 5 Gold Anchor, fully serviced marina, renowned for our friendly reputation.



CleanMarina
LIVERPOOL MARINA
 With over 300 serviced and unserviced berths and 16-32 amp supply. On-site you will find a digital laundrette, lively sports bar and private showers & w.c's.



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CAMPBELL WHARF MARINA
 Campbell Wharf Marina is a brand-new development surrounded by parkland and has top-notch moorings with waterside apartments.



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POOLE QUAY BOAT HAVEN
 The Haven is among a handful of marinas worldwide to receive The Yacht Harbour Association's prestigious 5 Gold Anchor award in recognition of quality service.

Poole Quay Haven

Achieves Prestigious Clean Marina Certification

Poole Quay Boat Haven has been awarded the Clean Marina Certification from The Yacht Harbour Association (TYHA), reinforcing its commitment to environmental excellence and sustainable marine operations.

The Clean Marina programme is an internationally recognised initiative that promotes best practices in marina management, ensuring facilities meet stringent environmental standards. Poole Quay Boat Haven's certification highlights its proactive approach to minimising environmental impact, enhancing water quality and supporting marine biodiversity.

Achieving this certification involved a comprehensive audit of operational procedures, infrastructure and environmental initiatives. Key elements that contributed to the accreditation include robust waste management strategies, advanced spill prevention measures and initiatives to reduce single-use plastics. The marina team

has also engaged berth holders and visitors with environmental awareness campaigns, encouraging responsible boating practices.

Kerrie Gray, Marina Manager at Poole Quay Boat Haven, said: "This certification is a testament to the dedication of our team in upholding the highest environmental standards. We are committed to ensuring Poole Quay Boat Haven remains a leading example of sustainable marina operations."

As part of its ongoing sustainability strategy, Poole Quay Boat Haven will continue to implement and refine eco-friendly initiatives, working closely with berth holders, local businesses and environmental organisations to protect Poole Harbour's unique marine ecosystem.

Poole Quay Boat Haven is also the first marina in the UK to hold all three prestigious TYHA awards: 5 Gold Anchor, Superyacht Ready, and Clean Marina certification and since 2014 has been named Marina of the Year five times, including in 2024, and has been Runner Up six times.



Double Award Victory for Aquavista

Just a few weeks after winning the East Midlands Business Masters 2024 Medium Sized Business of the Year award, Aquavista has scooped another - The Lloyds Small to Medium Sized Business of the Year Award at the Lloyds British Business Excellence Awards on Tuesday 12 November.

The LBBE Awards is the UK's largest and most prestigious business awards programme that celebrates the cream of the crop in British business. Small and medium-sized enterprises (SMEs) account for over 5.5 million businesses in the UK and are responsible for the employment of 60% of the UK workforce.

Competing nationally against 11 other high calibre businesses in the category, Aquavista emerged victorious having demonstrated excellence in four key areas:

- Employee & Customer Engagement
- Leadership & Innovation
- Organisational Ethics & Policies
- Financial Performance & Growth

Steve de Polo CEO for Aquavista, said: "I am incredibly proud of what our company and all our fantastic people have achieved to help us receive this level of recognition. This award is a testament to our collective hard work, dedication and commitment to excellence. While I might have picked up the trophy at the event last night, it truly is for us all. I'd like to thank our crew for their continued hard work as we create a business we can all be proud of."

In October Aquavista was named Medium Business of the Year (51-250 employees) at the East Midlands Business Masters Awards 2024 which took place at the Crowne Plaza Hotel in Nottingham. In front of an audience of over 280 business leaders from across the region, Aquavista sought off competition from three other finalists in this category.

Aquavista owns and manages 29 inland and coastal marinas across the UK, providing leisure moorings to customers and lead the market in offering residential moorings. Their mix of offerings is unrivalled in the marketplace and includes nationwide boat sales, plus floating homes and lodges for sale at several marinas.



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“ TransEurope Invests in the Future of Marina Management

Despite the obvious attractions of working in the boating industry – and proven longevity of staff, the topic of recruitment and retention remains challenging. The recent Sounding Trades Only Marina Industry Global Workforce Study also revealed that the average age in the marine industry is 49.5, resulting in an ageing workforce and an inherent risk of losing institutional knowledge.

Training then is a valuable solution, particularly for younger members of staff. The opportunities offered by well-prepared programmes, including knowledge acquisition, networking connections and employee satisfaction, can result in a diverse set of benefits both for the trainee and their home marina.

This year, TransEurope Marinas approved a training bursary for marina members

wishing to participate in the Global Marina Institute courses, such those certifying Intermediate (IMM) or Advanced Marina Management (AMM). Two marinas sent candidates to the autumn AMMs in Athens, who returned with high praise for the programme.

Manager of Emsworth Yacht Harbour, multiple winners of the TYHA Marina of the Year award, Tom Marfleet, described his experience: “I joined 21 delegates from 9 countries in not-so-sunny Athens for the 5-day GMI AMM course. The programme combined insightful lectures, inspiring site visits to local marinas and collaborative group projects. Highlights included a captivating presentation by Oscar Siches on marina design - Oscar’s marina philosophy was fascinating and his take on the job of a marina being to make the misery of boat ownership more bearable was both relatable and

entertaining - and a memorable social dinner hosted by Flisvos Marina/Lamda Group. Led by experienced British Marine experts, Manj Mahey & Tony Dye, the course offered valuable knowledge and excellent networking opportunities. I would like to say a special thanks to TransEurope for part-funding the trip; an excellent incentive that I hope other marinas in the network will take up.”

Katy Ednay, Marina Manager of Cowes Yacht Haven, on the Isle of Wight, attended the AMM course with her boatyard colleague Simon Davies: “It was a thoroughly enjoyable and thought-provoking course, and a great opportunity to meet and network with other managers in the industry. With a selection of speakers covering various aspects, it kept the learning relevant and kept us all engaged throughout.”

Daniel Jehan, Managing Director added: “The AMM course was something that Katy had wanted to achieve and the bursary scheme made a big difference. Since Katy’s return she has been able to share her experiences and enlighten her team back in the UK of the practices and ideas from other parts of the world. This is invaluable in helping us to develop our own marina in Cowes and to see what customers from further afield might require or expect from us.”

On behalf of GMI, Manj Mahey, Head of Training commented: “We’re delighted to partner with TransEurope Marinas and welcome all future training bursary recipients.

It’s a great opportunity to further our goal of raising marina standards globally.”

TransEurope Marinas Chair, Maarten Desloovere CMM described his satisfaction with the results so far: “This initiative was met with unanimous approval in meetings by our members. By investing in training, TransEurope Marinas can help marinas retain top talent and drive innovation in the marina sector. I know from my own experience that the knowledge gained through these professional development courses definitely results in customer service improvements and operational efficiencies.

Above all, these courses

offer you a chance to get to know like-minded people from across the globe with whom long-term relationships are often built. You gain new insights from each other that you can then immediately apply in your own environment.”

For 2025, TransEurope Marinas looks forward to supporting 4 more marina member candidates with training bursaries. For more information on the GMI courses, visit their website: www.globalmarinainstitute.net



“
TransEurope have partnered with GMI



MARINA PROJECTS

Progress on the TYHA Code of Practice

As previously announced The Yacht Harbour Association's (TYHA) renowned code of practice is being revised and updated with the support of specialist international marina design consultancy Marina Projects Ltd. The TYHA Code of Practice is a widely recognised industry guide that outlines best practices for the design, construction and operation of marinas.

We have received some very useful feedback from the TYHA members after requesting input via a questionnaire. This information will help shape the final document, which will be launched at the World Marina Conference (ICOMIA) in Venice in October 2025. The stakeholder consultation has been completed and the first draft is now in progress.

The original Code of Practice was initially created in 1977 and now requires modernization to reflect their global use as the primary reference for marina

design and operations. TYHA and Marina Projects will collaborate to update these standards, incorporating their expertise to ensure comprehensive guidance and capture all areas that have evolved since the document was first established. The revised guide will address key factors such as, sustainability, environmental changes, evolving boat types and usage, boatyard operations, superyacht requirements, whilst considering global trends to ensure the standards remain relevant and future proofed.

The TYHA Code of Practice refers to a set of guidelines and standards developed to ensure safe, responsible and sustainable management of marinas. It covers a wide range of issues including safety, environmental protection, operational standards, customer service and the protection of water quality.

Safety Standards

Guidelines for ensuring the safe operation of vessels, equipment and infrastructure within the marina, as well as the safety of personnel and visitors.

Environmental Responsibility

Encouraging environmentally friendly practices such as waste management, pollution control and energy-efficient operations.

Operational Excellence

Recommendations for the smooth running of the marina, including management practices, customer service, staff training and emergency preparedness.

Compliance with Regulations

Advise on national and local maritime regulations, including harbour, pollution control and other legal frameworks.

Sustainability

Encouragement for marinas to operate in ways that reduce their environmental impact, such as reducing carbon footprints, promoting eco-friendly technologies and supporting sustainable practices in boating.

Maintenance and Infrastructure

Emphasis on maintaining high-quality, functional infrastructure that meets the needs of boat owners and ensures the safety of all users.

Jon White of TYHA remarked; "The leisure marina sector is growing and evolving at a rapid pace, putting increasing pressure on marina designers, builders and operators to maintain the highest standards and deliver exceptional service to customers. Ensuring that our code of practice offers the best possible guidance for our members across 30 countries is therefore crucial. We are thrilled to collaborate with the renowned industry experts at Marina Projects on this important review. Led by Mike Ward, the Marina Projects team not only brings exceptional skills and experience to the table but also genuine enthusiasm about partnering with TYHA to create a new, outstanding code of practice for our industry."

Mike Ward Managing Director at Marina Projects Ltd commented: "We fully support the need for a comprehensive update of TYHA's Code of Practice and we are delighted to be working with Jon and the wider TYHA organisation on this very important piece of work. TYHA's expanding international presence and the general expansion of the marina sector across the world has the code being applied in an increasing range of varied circumstances. Furthermore, the industry is changing at an increasing pace, customer demands are evolving and it is essential that the industry led design and operational guidance provided by TYHA not only keeps pace but also sets the course for improving standards across all aspects of marina design and operations for the foreseeable future."

To find out more about the TYHA Code of Practice visit the website, www.tyha.co.uk



CHANGES TO BORDER CONTROL PLEASURE CRAFT REPORTING

With support from British Marine, the UK Home Office has implemented the "Submit a Pleasure Craft Report (sPCR) web service". The Home Office is working to raise awareness of the Submit a Pleasure Craft Report (sPCR) web service and the updated reporting requirements for skippers, operators and agents when entering or leaving the UK by pleasure craft.

The sPCR, which is voluntary (at the moment) and free to use,

Digital submission of pleasure craft report for leaving or entering UK on a pleasure boat

enables digitised submission of information about vessels, voyages and onboard persons or goods. It helps users comply with reporting requirements in advance of travel. Ahead of these reporting requirements being

made mandatory it is essential that pleasure craft operators are informed of the changes.

TYHA encourages its members to work with stakeholders for whom this is relevant and promote the use of the sPCR towards boaters travelling to the UK.



HOLD FAST!
PLEASURE CRAFT REPORTING HAS **CHANGED.**

If you are leaving or entering the UK on a pleasure boat of any kind, you are required to submit a pleasure craft report.

Visit sPCR.homeoffice.gov.uk and complete the simple, one-stop digital form up to 24 hours before you depart.

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 The Shells were built in and delivered from Berkshire, England and travelled less than 90 miles by road, minimising carbon emissions from road transport, which is typically 1.6KG per mile.

Named 'The Shells' and measuring 10 metres long and 4.5 metres wide, the one-bedroom floating pods offer an unforgettable experience in St Helier marina. They are perfect for couples or families seeking a quirky, eco-friendly retreat.

Captain William Sadler, Harbour Master, said, "I'm delighted to see the pods finally in the water in Jersey. These floating holiday homes in St Helier Marina will offer holidaymakers and Islanders the chance to experience a relaxing holiday, in a beautiful location in town, with all the amenities nearby. One of the wonderful features of The Shells is that they are designed to move with the tide, which is eight metres in the marina, offering a different view throughout the day."

For more information, please contact marinas@ports.je

Jersey Marinas has recently installed the first two of six holiday accommodation pods in St Helier Marina supplied by and built in the UK by Waterpod a British company specialising in building sustainable floating apartments. Designed to have minimal impact to the environment. This was achieved from five major focus areas:

- Sustainable materials**
 They are constructed from sustainably sourced materials, including recycled plastics, sustainably sourced FSC certified timber and recyclable aluminum.

- Highly insulated**
 They are highly insulated with 100mm of high-performance insulation throughout, together with high-performance double-glazed windows throughout, minimizing their heat loss and heating requirements.
- Low carbon appliances**
 They are fitted with low energy appliances including a 350% efficient Air Source Heat Pump for heating and energy efficient lighting and kitchen appliances, minimizing their energy use.
- Solar power generation**
 Fitted with six high performance solar panels, they will generate more than 80% of the energy that they will use throughout the year.

GET READY FOR NEW RECYCLING REGULATIONS

Businesses are urging businesses to prepare for the introduction of DEFRA's Simpler Recycling regulations from end of March this year which is expected to transform the waste management across England, tackling illegal waste activities and minimise landfill.

By Joanna Richardson,
British Marine Senior Public
Affairs & Policy Executive

For most businesses, the changes mean they will need to have in place three or four separate bin collections for the following waste streams:

- general waste i.e. anything that cannot be recycled
- food waste, which will need to be placed in its own container and cannot be mixed with any other type of waste.
- dry mixed recycling for glass, metals and plastics.
- paper and card (although this may not be required if a waste management assessment has been undertaken to show paper & card can be collected with dry mixed recycling).

Note the reforms will be staggered to allow certain organisations, including micro businesses who employ less than 10 people, more time to prepare.

The key timelines to note:

- By 31 March 2025**
 Businesses (with the exception of micro firms) in England will need to arrange for the collection of the core recyclable waste streams, with the exception of garden waste – this includes glass, metal, plastic, paper and card and food waste.
- By 31 March 2027**
 Micro-businesses with fewer than 10 full time equivalent employees will have to be arranged for recycling of core recyclable waste streams (glass, metal, plastic paper, card and food waste).
- By 31 March 2027**
 Kerbside plastic film collections from businesses and relevant non-domestic premises, and households will be introduced.

To help ensure your company is ready we recommend you consider:

- Reviewing your waste collection and disposal practices to identify any areas where you may need to make changes.
- Updating or developing a new waste management plan to reflect the 'Simpler Recycling' requirements.
- Consider additional recycling infrastructure, such as new bins and signage.
- Ensure your employees are aware of the 'Simpler Recycling' regulatory requirements.

Further details about the new regulations can be found on DEFRA's website; www.gov.uk/government/publications/simpler-recycling-in-england-policy-update





INTERMEDIATE MARINA MANAGERS COURSE 19th - 22nd May 2025 - Venue TBC

British Marine, in conjunction with the Global Marina Institute (GMI) presents the internationally renowned Intermediate Marina Management Course (IMM).

This four-day course is accredited by the Global Marina Institute (GMI) and is designed to provide marina personnel in a leadership position with fast-track training in the critical issues in marinas. It is also an essential course in a career path leading to the globally recognised Certified Marina Manager (CMM), Certified Marina Operator and Certified Marina Professional (CMP) qualifications.

The course is aimed at managers, supervisors and foremen who have had at least one full year of experience working at this level. Marina industry professionals and Certified Marina Managers will share their expertise and knowledge on a wide variety of topics including,

- Leadership Development • Health, Safety & Emergency Management • Budgeting & Accounting
- Environmental Management • Customer Service and Marketing

ADVANCE MARINA MANAGERS COURSE 15th - 19th September 2025 - Southampton

The Advanced Marina Management (AMM) programme is a profit-management training course designed for senior marina professionals.

Through small groups, interactive workshops and specific case studies, the AMM course examines such topics as profit-centre management, regulations and permitting, operations, marina law, human-resource management, risk management and loss control, improving the quality and value of services, policy and procedure manuals, business strategy and financial management, marketing, promotion and pricing.

This five-day course has been designed as a pathway towards Certified Marina Manager (CMM) and Certified Marina Professional (CMP) Certification. This is a great opportunity to grow your professional network and to be a step closer to becoming a CMM/CMP.

To book please contact British Marine Training on training@britishmarine.co.uk or for further enquiries, please call 07923 250650



ICOMIA 2025 WORLD MARINAS CONFERENCE



CERTOSA ISLAND VENICE ITALY

**15-17
October 2025**

The **ICOMIA World Marinas Conference** is a specialist marina conference overseen by the **ICOMIA Marinas Group** and, starting in 1993, held approximately every two years in a different worldwide location. The conference attracts marine professionals from all aspects of

the business from marina owners, managers and staff, marina development organisations, technical experts, manufacturers of essential marina products, services and technologies, start-up businesses, media stakeholders, fleet owners and charter agencies.



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“Boatfolk

Bangor Marina's RNLI Crew Honoured for Decades of Service

Bangor Marina is no stranger to incredible stories, but on the night of 7th December, three of its team members added another chapter worth celebrating. Kevin Baird, Tommy Burns and Ewan Scott were awarded the King's Coronation Medal by the Lord-Lieutenant of County Down, Mr Gawn Rowan Hamilton. With nearly 100 years of RNLI service between them, this recognition highlights their dedication to saving lives at sea.

The medals, created to mark the coronation on 6th May 2023, were awarded to frontline emergency service workers and volunteers. For Kevin Baird, Harbour Master and Marina Manager, receiving the medal was a moment to reflect on more than 30 years of RNLI service.

“It’s an incredible honour,” Kevin said. “It’s not just about me, it’s about the amazing ‘Bangor Crew.’ Their dedication to saving lives inspires me every single day. I’m privileged to work alongside such passionate and selfless people.”

Kevin also took a moment to thank his wife, Ana, for her unwavering support, as well as his employer, Boatfolk, for encouraging his volunteering efforts. That support, he said, has been essential in balancing the demands of his role at the Marina Harbour with his commitment to the RNLI.

Tommy Burns, Assistant Marina Manager and Ewan Scott, Berthing Master, were also honoured for their years of service. Both have been key members of the Bangor RNLI crew for decades and their

contributions extend far beyond their day-to-day roles at the marina. Last year, Kevin and Ewan were even invited to Buckingham Palace to attend the RNLI’s 200th Anniversary Royal Garden Party, an occasion that underscored their remarkable commitment to maritime safety.

Boatfolk’s support for these volunteers deserves recognition too. As employers, they’ve created a culture that values and encourages community service. This flexibility allows crew members like Kevin, Tommy and Ewan to continue their lifesaving work while making a significant impact in their professional roles.

Bangor Marina has always been more than just a workplace for these three, it’s a community. Their combined experience, both in the RNLI and at the marina, makes them the heart of Bangor’s maritime safety efforts. Their recognition is a testament to their selflessness and the deep bonds they’ve built with those they serve alongside.

So, here’s to Kevin, Tommy, and Ewan, not just for their medals, but for the lives they’ve saved, the people they’ve inspired and the community they’ve built. Their story reminds us why the maritime world is so special: it’s about people coming together, whether in times of crisis or celebration, to make a difference.

Bangor Marina and indeed the wider community, is lucky to have them.

**Kevin Baird, CMM
Harbour Master
& Marina Manager**



Photo L to R: Ewan Scott (Berthing Master), Kevin Baird (Harbour Master & Marina Manager) & Tommy Burns (Assistant Marina Manager)

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- ✓ Paperless permitting for different user groups, which can even have different access levels.

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- ✓ Unlock secure pontoon gates and access facilities with just a phone.
- ✓ Whether it's wash facilities or controlled areas, Sippi ensures smooth entry and exit for all users.

Efficient Slipway Launching

- ✓ Allow users to make digital payments and provide convenient access through automated gates & barriers.

Key Benefits for Marina Operators:

Out-of-Hours Access:

No more waiting for staff! With Bluetooth-enabled entry, users can access your marina anytime, ensuring smooth operations even outside office hours.

Effortless, Cashless Payments:

Move away from manual payment systems with easy-to-use, app-based payment solutions. Say goodbye to cash handling and reduce administrative overhead.

Data-Driven Insights:

Real-time analytics give you visibility into key trends such as visitor patterns, peak times, payment habits, and space availability. Leverage these insights to make smarter decisions, optimise space usage, and improve operational efficiency.

Drive Revenue with On-Site Discounts

- ✓ Offer concessions when using on site facilities such as restaurants and gyms.
- ✓ Encourage repeat visits and increase customer satisfaction.

Be a Leader in Environmental Responsibility

- ✓ Encourage sustainable boating practices through the use of eco-moorings.
- ✓ Help preserve marine habitats with every mooring and parking transaction.



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BEYOND PARKING: THE ART OF THE POSSIBLE FOR MARINAS USING TECHNOLOGY

Imagine a marina where technology seamlessly blends into everyday operations, making life easier for operators, boaters, and marine life altogether. What if managing moorings, parking, and access could be as effortless as pressing a button, while also helping to protect the very environment marinas depend upon?

This is the reality for many modern marinas embracing **technology for good**. Take **eco-moorings**, for example—once, traditional moorings would drag heavy chains across the seabed, damaging delicate marine ecosystems. Today, eco-moorings use a combination of lightweight ropes, riser chains and subsurface buoys attached to a helical screw. They reduce disruption to the seabed and preserve vital habitats like seagrass meadows, all while offering secure mooring solutions. Eco-moorings have already been implemented at Studland Bay in Dorset, with plans to expand across the UK. The use of eco-moorings and implementation of a voluntary no anchor zone in Studland Bay have led to a significant improvements to the seagrass meadows, and the ecosystems they support.

But eco-moorings are just one part of a broader transformation. Marinas are now using **digital tools** to streamline their operations. Imagine **ANPR technology** and **cashless payments** linked to access control, making it simple to book moorings, pay for parking and access facilities—all at the tap of a phone. Real-time data insights track space availability, giving operators the ability to manage demand and make smarter decisions.

These changes don't just improve efficiency—they empower marinas to align with sustainability goals. By adopting technology, marinas are not just optimising their operations, they're actively contributing to the preservation of marine environments, all while enhancing the boater experience.

The art of the possible for marinas is here: smarter, more sustainable practices that benefit business, boaters and ultimately - the planet.



“ Icomia Diversity Committee

A call for collective Action

Despite numerous global authoritative sources (World Bank Group¹, United Nations, ^{2,3} the Organisation for Economic Co-operation and Development (OECD)^{4,5} etc.) evidencing both the legal case and the proven benefits of gender equality, the latest findings of a survey carried out the recently formed ICOMIA Diversity Committee, demonstrated that over a third of boating industry respondents did not consider this matter worthy of industry focus and consideration.

The same survey, along with the ground-breaking “Marine Industry Global Workplace Study” produced last year by Sounding Trades Only in conjunction with the NMMA and others, indicates, however, a problem that does indeed require some serious attention.

Aimed at organisations rather than individuals, the ICOMIA survey was answered by 50 entities, 20% of these representing over 100 employees. The results are startling, particularly at the top decision-making level. Findings from the questionnaire indicated 95% male board Chairs/CEOs in the marina industry and that 33% of entry-level staff and only

28% of senior staff were female. Out of 30 “harbour masters”, arguably a title in need of a gender-neutral revision, only three were not identified as male.

The 2024 Marine Industry Global Workplace Study, which counted on over 700 individual respondents and two focus groups, tells us that :

- “Women’s salaries are 18% lower than those of their male counterparts. This disparity is more pronounced at the highest leadership levels.
- Whilst the job satisfaction rate in the marine industry “significantly exceeds global workforce levels - women report lower satisfaction levels compared to men”.
- “Men are predominantly represented in sales, customer service, and product/project management roles... Women are primarily found in marketing/communications, administrative and customer service roles.”

Beyond evidence of a significant wage gap, this points to occupational gender stereotyping, reflecting an established assumption that certain jobs are inherently suited for one gender over another. Both research efforts show work is required at all levels; but especially in supporting the advancement of women in the workplace.

We should be questioning whether the marine industry is responsible for turning a blind eye to perpetuating systemic barriers, including underrepresentation in decision-making roles and lower overall earning potential for women.

Lessons learned

The ICOMIA Diversity Group first met in February of last year. Diversity and Inclusion is of course a far-reaching and comprehensive topic that involves recognising differences and fostering an equitable environment, encompassing race, ethnicity, gender, sexual orientations, religion, age, disability and socioeconomic background. Taking a structured approach however, one of the first priorities has been gender equality.

We have been very fortunate to hear from a host of experts during our gatherings online. The World Sailing Trust demonstrated how product design, particularly in terms of protective clothing and led principally by men, had in some cases failed to account for distinct physical characteristics of the female form that require specific design considerations – leading to ill-fitting and potentially unsafe sailing gear.

We were presented with startling insights regarding the generation gap and how a Gen X approach to receiving and responding to direct instructions, relying on direct and traditional methods and used to working reasonably autonomously, diverged dramatically from the preferences held by Gen Z workers who required more feedback, support and workplace flexibility. Younger workers’ reliance and familiarity with technology also often comprised having a completely difference perspective on how tasks should be carried out. This meant that traditional methods of communicating directives were generating conflicts and failing to be effective.

Another interesting conclusion from these presentations was that efforts to promote gender equality, with individual groups separately carrying out inspiration and productive work, needed to be better coordinated to be more effective.

Moving forwards

We can start by challenging societal bias by encouraging diversity of thought at all levels. This could involve ensuring that genders other than male are instructive, for example, in product development and design, safety and accessibility, employment processes and marketing and communication strategies. Different perspectives can help question traditional practices.

By increasing the visibility of women and their achievements in traditionally male-dominated and leadership roles, we can help challenge gender stereotypes, inspire women considering working in the industry and help make this as more of a norm. Efforts can already be seen in promotional media for certain boat shows and industry marketing materials.

There are some great examples of companies already investing in continuous training, becoming aware of some of the root causes of inequality through gender analysis and the development of gender-sensitive indicators and starting to adapt their procedures and routines to be more inclusive.

A brighter future

Beyond the creation of the Diversity Committee, 2024 saw an important push in the area of the gender mainstreaming with the first Women in Nautica conference, laudable initiatives in trade shows to showcase women’s success stories and discuss pertinent challenges, various gender-related surveys and a series of articles across industry media referencing the situation.

Impressive EU-based projects, such as WINBLUE and WIN-BIG have burgeoned over the couple of years, focussing on emerging sectors within the Blue Economy and offering training, guidance and resources.

For the year ahead, ICOMIA Diversity Committee efforts will focus on developing educational resources and guidelines together with outside experts, sharing best practices and experiences and conducting further surveys to gather data and gauge improvements.



For more information about the Committee, please contact louise@icomia.com

References : 1. World Bank Gender Strategy 2024-2030 2. Universal Declaration of Human Rights (UDHR) 3. 2030 Agenda for Sustainable Development 4. Joining forces for gender equality 5. Gender Equality at Work (series)

“ Parkstone Yacht Club Gets Smart Metering Upgrade

After some 18 months of negotiations with the client Parkstone Yacht Club in Poole has undergone a major refurbishment of the electrical and water system throughout the 221 berths.

The committee and trustees along with General Manager Alice Thewlis and Haven Manager Brendan Joyce awarded the project to Marina and Holiday Park Solutions in late July 2023.

The project involved the removal of all the old distribution cabling and water pipes which had deteriorated badly over the years with a mixture of extreme flex and armoured cable being installed in a phased approach so as to avoid as little disruption to the berth holders and members over the 10-week project starting in September.

A mixture of Platinum and Sterling utility pedestals were used with distinctive blue LED lighting used on the water pedestals. As part of the refurbishment Parkstone choose to use MHPS remote smart metering solution with a fixed server located on site to communicate to the utilities via a WIFI network installed by MHPS dedicated to the Triton System.



“Parkstone choose this system, remarks MD Stuart Baines over the others offered as there is no monthly running fees per outlet, and they have overall control of the system on site, we can also log into the system via a VPN to support the management software which shows status of each socket and the relevant user” Haven Manager Brendan also needed the system to operate with the same RFID cards the members have for access control and restaurant/bar billing MHPS were able to offer this so for those members not having a smart phone can use the same card to operate the system and top up credit.

Brendan went onto to comment “Parkstone Yacht Club first investigated upgrading our electric pedestals around 2 years ago. MHPS have been patient and professional with us during the committee approval process keeping us updated on what they thought would be best to fit our needs. We looked at various products with them finally settling on Triton. When it came to the installation, Neil and the on-site team were professional and efficient, communicating with the leadership and the members, keeping everyone updated on progress. From start to finish, this project has been implemented easier than we thought possible. It has been a pleasure and the upgrade in facilities has been much appreciated by our membership.”

MHPS also commented that Dun Laoghaire Marina just outside Dublin is also being fully refurbished at the present time with some 750+ berths to go live with the same Triton hardware and pedestals (but cloud based software on this site).

For information on the systems MHPS Ltd has to offer and how it can benefit your marina contact sales@mhpsolutions.co.uk or call +44 (0)1945 898151 for a no obligation discussion.



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“ PROJECT ONCHAN

ExoTechnologies, a leader in sustainable composite technologies and The Pontoon & Dock Company, the UK’s top supplier of floating pontoon systems, have partnered to introduce a world-first innovation: 100% recyclable pontoon floats. Powered by ExoTechnologies’ proprietary DANU Composite Technology, these eco-friendly floats will debut in 2025, marking a major step in marine sustainability.

Imagine a future where docks, houseboats and marina infrastructure don’t just coexist with nature but actively protect it.

That future starts now. This partnership isn’t just about greener pontoons – it’s about redefining sustainability in the marine industry. Launching in 2025, these cutting-edge floats will be deployed across four floating home developments in Yorkshire, Scotland, Hampshire and Norfolk.

These homes are already 97% recyclable and with the addition of these floats, they set a groundbreaking standard for sustainable marine architecture.

But the impact extends beyond residential projects. Soon, these recyclable floats will be available to pontoon manufacturers and suppliers across the UK, Ireland, Spain, Portugal and Italy, driving widespread change in marine infrastructure.

At the core of this breakthrough is DANU Composite Technology, a material that challenges traditional marine construction. Unlike concrete, polystyrene, or plastic, DANU is lightweight, highly durable and endlessly recyclable. It delivers exceptional performance while ensuring environmental responsibility – an urgent need for the world’s waterways.

Shane Mugan, Founder of ExoTechnologies, states: “This isn’t just a product – it’s a commitment to rethinking marine infrastructure. With Pontoon & Dock, we’re proving that sustainability can be scalable, powerful and beautiful.”

Why This Matters Now
The timing couldn’t be more critical. Coastal and inland waterways are under growing environmental pressure from traditional materials that leach pollutants, degrade ecosystems and contribute to long-term damage. By replacing outdated materials with recyclable, high-performance alternatives, this partnership sets a new benchmark for responsible marine development.

With sustainability at its core, this initiative signals a transformational shift in how we build on water – ensuring that our rivers and seas remain protected for future generations.

“
**ExoTechnologies & Pontoon & Dock Co.
Launch 100% Recyclable Pontoon Floats
for Sustainable Waterways**



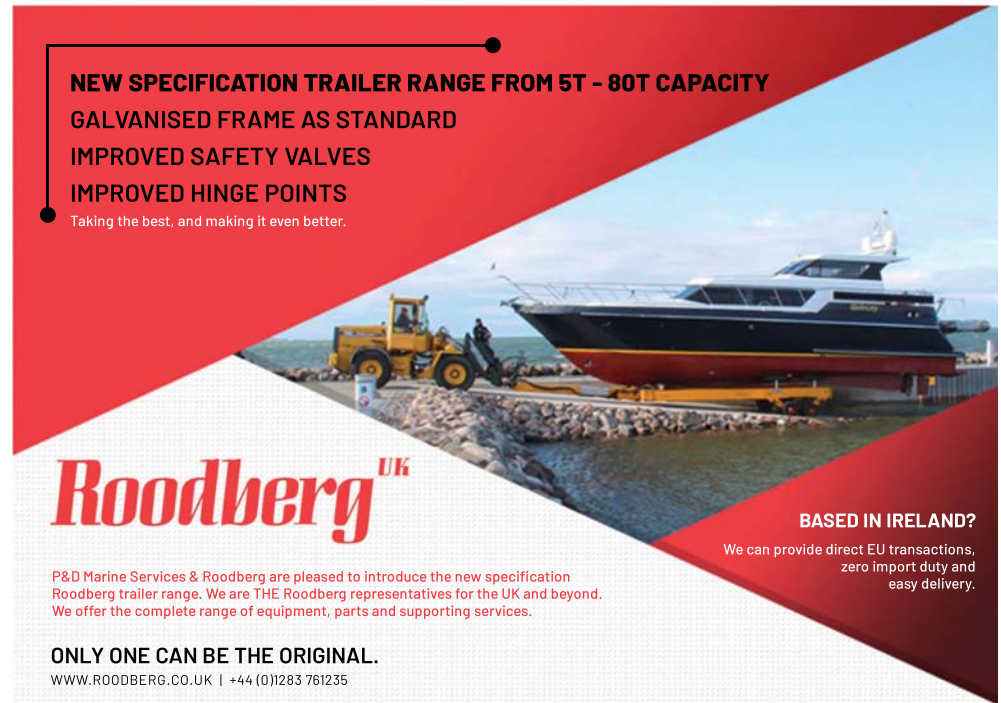
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“ 5 GOLD ANCHORS

Located in the serene and historic town of Sığacık on the Aegean coast of Turkey, Teos Marina has once again been awarded the prestigious 5 Golden Anchors by The Yacht Harbour Association (TYHA). This accolade underscores Teos Marina's unwavering commitment to excellence in service, environmental sustainability and customer satisfaction.

Since its opening in 2010, Teos Marina has been dedicated to providing world-class services, earning its first 5 Golden Anchors in 2011. In 2024, it reaffirmed its position as one of the leading marinas in the region by continuing to exceed international standards. Certified as a Blue Flag marina by the Foundation for Environmental Education (FEE), Teos Marina also upholds its role as a steward of the marine environment.



Elevating the Marina Experience

Teos Marina offers a comprehensive range of services designed to meet every need of yacht owners. Its state-of-the-art facilities include a 480-boat capacity berth space and an 80-boat capacity dry dock, equipped with a 75-ton travellift, a 3-ton fixed crane and a 25-ton boat trailer, all complemented by environmental services such as waste oil and bilge water collection and a fuel station.

Beyond functionality, Teos Marina provides yacht owners access to specialized workshops staffed by experienced professionals skilled in engine maintenance, electrical and electronic repairs, carpentry, painting, rigging and more.

A dedicated yacht market ensures that owners have access to premium equipment, sails and brokerage services, making Teos Marina a one-stop destination for all maritime needs.

A Vibrant Marina Lifestyle More than just a Mooring

destination, Teos Marina has curated a vibrant lifestyle for its visitors. The Sundeck Platform and Garden of Eden, introduced in 2020, offer spaces for relaxation and leisure. Meanwhile, the newly renovated Teos Marina Bazaar, completed in 2022, has transformed the marina into a bustling hub of activity.

This open-concept marketplace features a variety of cafés, restaurants, boutique shops and entertainment venues, providing yacht owners and visitors a chance to unwind in style. The marina's fully refurbished swimming pool is also a highlight, open throughout the season to both yachtsmen and the general public.



The marina not only restored its infrastructure swiftly but also enhanced the overall experience, doubling the fleet of pedal bikes and golf carts to ensure yacht owners can navigate the marina with ease and enjoy every moment of their stay.

The Voice of Leadership

Teos Marina General Manager Faruk Günlü shares his insights into the marina's philosophy and achievements:

“Teos Marina is more than a destination; it's a way of life. Our mission has always been to

blend the unmatched natural beauty of Sığacık with the highest standards of marina service. We are honored to receive the 5 Gold Anchors award once again, a reflection of the dedication of our exceptional team.”

He adds, “Since 2018, we have been operating at 100% capacity both at sea and on land, and our waiting list continues to grow. With the completion of the renovations at Teos Marina Bazaar, we are confident in achieving full occupancy there as well. Our commitment to innovation and sustainability ensures that we are constantly improving the marina experience for all our guests.”

A Haven in the Heart of the Aegean

Nestled in the heart of the rising star of the Aegean, Sığacık, Teos Marina offers a unique blend of natural beauty, historical charm and modern amenities. Known for its turquoise coves, unspoiled landscapes and authentic local culture, Sığacık is a destination that captivates yacht owners and travelers alike.

Teos Marina's continued success lies in its ability to harmonize this idyllic setting with a relentless pursuit of excellence. As a beacon of peace and trust, it invites yacht owners from around the globe to experience the best of what the Aegean has to offer.

For more information, visit www.teosmarina.com

“ A Testament to Excellence at Teos Marina



TYHA

Engages with Members at BOOT 2025

After celebrating the New Year the focus rapidly turns to the BOOT the first leisure boating highlight of the new boating year.

The show never fails in delivering excellent business to business networking with members and marine businesses from all over Europe. Hayley and Jon from TYHA spent two fascinating days connecting with existing contacts and forging new relationships primarily within hall's 13 & 14 but also at the Blue Innovation Dock in nearby hall 10.

Late afternoon on the Tuesday Marina Punat very kindly hosted a stand party for TYHA members and certified marina managers who all came together for the perfect blend of friendship, business and socialising with food and drink 'Croatian' specialities. The Marina Punat team were the perfect hosts which was greatly appreciated by attendees from a plethora of countries. TYHA would like to extend our gratitude to Renata Marevic and her amazing team from Marina Punat.

Around the centrepiece that is BOOT there are many events and meetings that add further

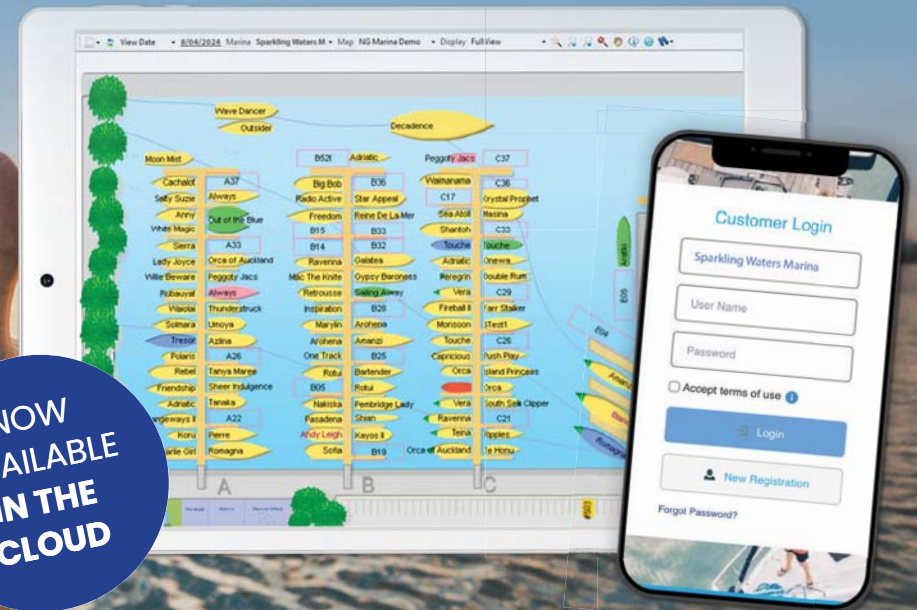
value to the leisure marine trade who attend. ICOMIA hosts many such gatherings including the ICOMIA Marinas Group meeting. Recently appointed to the role of IMG Chair TYHA's Jon White enthusiastically held his first meeting in his new position. Many key topics relevant to the worldwide marina industry were keenly discussed including reports from the organising and content committee for the World Marina Conference Venice 2025.

For more information about the TYHA networking events for 2025, please visit the website www.tyha.co.uk

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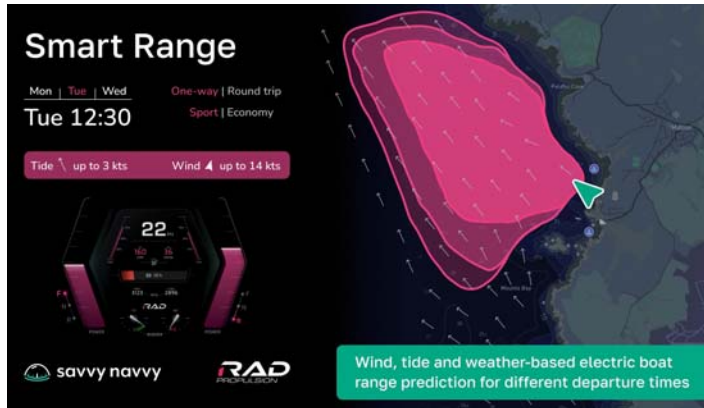
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SAVVY NAVVY AND RAD PROPULSION UNVEIL SMART RANGE TECHNOLOGY



based RAD Propulsion expands globally as a frontrunner in electric propulsion technology.

“The transition to electric propulsion is happening now, and navigation solutions must evolve alongside it. By leveraging Savvy Navvy’s advanced systems,

we’re providing boaters with unmatched range prediction accuracy, ensuring efficient, eco-friendly voyages,” said Harry Beadle, Head of Embedded Systems at RAD Propulsion.

This announcement follows Savvy Navvy’s recent integration with electric boat manufacturer Arc, along with a collaboration with Avikus, HD Hyundai’s autonomous navigation developer.

Interested in ‘Savvy Integrated’?
Savvy Navvy is leading the way in integrated navigation solutions. Marine manufacturers and suppliers looking to simplify and enhance the boating experience can learn more about Savvy Integrated solutions by contacting David Cusworth, Head of Partnership and Innovation, at david@savvy-navvy.com, or visiting www.savvy-navvy.com

conditions – which can significantly impact a boat’s range. RAD Propulsion users will have access to Savvy Navvy’s intuitive charts, enabling seamless journey planning and precise range prediction.

With over two million downloads, Savvy Navvy continues to transform marine navigation, while UK-

In a major step toward smarter, more sustainable boating, marine technology company Savvy Navvy has partnered with RAD Propulsion, a leader in electric propulsion systems.

This collaboration integrates smart range technology, giving boat owners unprecedented accuracy in range prediction and navigation.

As part of the ‘Savvy Integrated’ suite, this partnership combines RAD’s cutting-edge electric propulsion with Savvy Navvy’s intelligent routing technology,

simplifying journey planning and ensuring boaters can navigate with confidence.

“By integrating RAD’s innovative propulsion systems with our smart routing technology, we’re giving boaters peace of mind. Together, we’re delivering safer, smarter and more comfortable journeys,” said David Cusworth, Head of Partnership and Innovation at Savvy Navvy.

This integration merges power management data with real-time environmental factors – including tide, wind, and weather

FREE GENDER EQUALITY WORKSHOPS

Learn how to integrate gender equality within your organisation.

The ICOMIA Diversity Committee is delighted to invite you to an all-important gender equality workshop! Discover practical approaches to promoting diversity and inclusion in your workplace

and learn how to create your own gender equality strategy.

Everyone is welcome to attend this free event, which will be held in English and repeated over two days at different times. Our sincere thanks to the WinBlue project, a European Union co-funded initiative, for their generous support.

Available times:

Wednesday 26 March: 16:00 GMT
17:00 CET | 12:00 EST

Thursday 27 March 09:00 GMT
10:00 CET | 20:00 AEDT

Sign up now for our gender equality workshop and be part of a more inclusive marine industry.



(Please contact louise@icomia.com if you have any further questions)

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Join our **Free** Online Gender Equality Workshop

Why join us?

- Boost your understanding with a basic introduction to gender equality.
- Learn how to plan and implement a Gender Equality Strategy.

This session will be repeated with two timeslots:

Wednesday 26 March
16:00 GMT | 17:00 CET | 12:00 EST

Thursday 27 November
09:00 GMT | 10:00 CET | 20:00 AEDT

REGISTER NOW VIA THE LINK IN THE TEXT ABOVE



Coordinated by the:
ICOMIA Diversity Committee

Co-organised by:
AcrossLimits Ltd acrosslimits

“ Lock, Dock and 2-Way Charging

Located in the heart of Leicestershire, Pillings Lock Marina has become a hub for explorers, offering the perfect balance of an idyllic countryside setting with quick and

easy access to three nearby bustling cities. Encouraging people to utilise Britain’s many canal networks by creating a centre for visitors to build community through on-site moorings and their waterside restaurant.

Due to unprecedented flooding in the surrounding area, Pillings Marina unfortunately withstood a lot of damage to their docking services. Making them in urgent need of replacement or repair. Having used Rolec for their previous services, the team at the marina reached out to us to facilitate the repairs and handle installation of new hardware.



The team was looking for a cost effective solution that would still provide users with the highest quality, weatherproofed services, with upgrades to site accessibility and visibility.

Furthermore, they wanted to include electric vehicle charging facilities for visitors to the site. With the goal of making it more accessible to drivers looking to travel more eco-consciously, as well as providing a charging option for local visitors to the restaurant. All of this whilst also maintaining a cohesive site aesthetic.

Our dedicated Rolec installation team fitted Pillings Lock Marina with 29 x 1000mm 4-way 16A Classic Service pedestals to get their location back up and fully operational. All units included built-in LED lighting paired with an additional 8 lighting pedestals to help meet their need for accessibility by providing visibility along the dock for boats moored on-site, as well as IP44 rated sockets, made to meet any weather conditions.

All service pedestals were fitted with SmartCard metering, giving the team at Pillings Lock more flexibility in managing site electricity and water usage and allowing visitors to manage their utilities independently and with full transparency. Furthermore, we supplied the site with 6 Classic SOS pedestals so that customers mooring had the security

of knowing all emergency equipment is available to them if ever the need arises.

Visitor charging was managed through the installation of a dual-socketed 7.4kW Rolec BasicCharge pedestal, to provide overnight charging to visitors moored alongside charging for customers to the restaurant. Which is once again fitted with built-in LED lighting, for increased accessibility.

Thanks to the hardware supplied by Rolec, the team at Pillings Lock Marina were able to reinstate the electrical and SOS services, to get them up and running quickly to serve visitors without delay!

Rolec Carries Out Flood Repairs and EV Install for Leicestershire Marina



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MARINE LEISURE SKILLS AND WHY THE SECTOR NEEDS MORE APPRENTICES

With a new(ish) government in place, we are hearing a lot about their priority to upskill the workforce and get the UK growing. A new body, Skills for England is being formed and will be the largest government quango for skills in a generation. There is real intent to ensure employers get the skills they need to grow their businesses and remain competitive.

So how can this benefit the marine leisure industry? First, it is important to recognise the contribution the sector makes to the economy. According to the 2022 CEBR Report for Maritime UK and British Marine, the sector produced £3.4 billion in business turnover, £1.2 billion in GVA and 32,000 jobs. This generated an estimated £905 million for the Treasury in taxes and NI payments. And this looks set to grow.

The 2022-23 British Marine report 'Economic Benefits of the Leisure, Superyacht & Small Commercial Marine Industry' predicted a 12.5% growth in industry revenue and exports of UK-made boats amounting to £937 million.

Importantly, this growth can only be sustained by a highly trained and professional workforce. I doubt we are going to see AI replacing marine jobs due to the specialist manual skills that only people can perform! The British Marine report also highlighted a surge in early career training



Darrell Bate, Director of Maritime Training and Development at the Marine Society and Sea Cadets

with apprenticeships starts reaching 5,080 in 2022 and whilst encouraging, there are many employers in the marina sector that have yet to hire their first apprentice.

As one of only a handful of government registered training providers offering the entry level Marina and Boatyard Operative apprenticeship, we are keen to increase national take-up. But there is a huge piece of educating to do to raise awareness amongst employers. Sadly, apprenticeships often get a bad press due to the perception of being overly bureaucratic and inflexible.

But what they do provide is a structured training programme that gives new entrants a solid grounding in marine leisure operations and a baseline set of competencies with which employers can professionalise and build a sustainable workforce. Sure, it takes effort and commitment to take a school leaver and nurture them through their first job, but we were all there once ourselves. Plus, having a training provider alongside to support you through this journey makes this more manageable.

So my challenge to employers is to give it a try! And what better way to incentivise TYHA members than to add a skills and training element to the core scheme assessment for Gold Anchor accreditation? I look forward to seeing many of you in person at this year's THYA Conference.

“

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Level 2 Marina and Boatyard Operative Apprenticeship

Marine Society and Sea Cadets is a government registered training provider serving the needs of marine leisure and maritime employers. We can support you with your staffing and training needs through this fully funded apprenticeship programme.* Training is delivered onsite with occasional release to one of our training centres.

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For an initial discussion call us on **020 7654 7034** or email learning@ms-sc.org

To find out more about all of our apprenticeship offers, go to marine-society.org/apprenticeships

*Employers pay 5% contribution of £1,000



Cruise “Moor”

reveals exciting new offer

The five independent family run marinas who joined forces in spring 2024 to launch the Cruise Moor scheme are delighted to announce that from January 2025 they are improving the original offering from a 20% discount on visitor moorings to a fabulous ONE FREE WEEK stay on a visitor mooring at each marina.

Boaters who commit to a one year annual mooring contract at any of the Cruise Moor marinas will now be able to enjoy ONE FREE WEEK at each of the participating marinas. With the latest addition of Fenny Marina on the South Oxford canal this now means that customers can enjoy up to six weeks free visitor mooring whilst out on their travels.

The marinas currently participating in the Cruise Moor scheme are Aqueduct (Middlewich Branch of the Shropshire Union), Fenny (South Oxford Canal), Dunchurch Pools (North Oxford Canal), Droitwich Spa (Droitwich Junction Canal), Overwater (Shropshire Union Canal) and White Mills (River Nene).

“All of us at our individual marinas are fortunate enough to have a loyal customer base and we all wanted to show our appreciation by offering them a really good deal through the Cruise Moor scheme. By offering our boaters one free week at each of the participating marinas hopefully it will encourage them to get out and about and explore the waterways network.

What is particularly exciting is as more independent marinas hear about us and join the Scheme the more our boaters will benefit by having an increased number of marinas to visit for free.” said Janet Maughan from Overwater Marina. At the end of last year family-owned marina Fenny Marina joined the Cruise Moor scheme and more independent marinas are expected to sign up as 2025 unfolds.

The Cruise Moor scheme system is very straightforward, boaters who are on an annual contract which is paid for as one annual payment simply pick up a Cruise Moor card from their host marina’s office, check availability with the marina they want to stay on and then a quick confirmation between marinas will secure up to one free week’s visitor mooring.

Janet added, “Family run businesses continually go the extra mile to provide boaters with the very best facilities and services and this is just another example of how much we value our customers. The added bonus of course, is that boaters taking advantage of the Cruise Moor scheme will know that they will receive the personal service and care that they already enjoy when they visit one of the participating marinas.”



BRITISH MARINE WALES’ SEEKS CHANGES TO THE WELSH VISITOR LEVY LEGISLATION

Following the extensive evidence the Welsh Parliament has recently received from British Marine Wales and others highlighting the folly of the Welsh Government’s plan to introduce a tourism tax in Wales, we expect Senedd Members will now challenge the Government’s Bill as it enters the amending stages of its parliamentary process.

Amendments to the Visitor Accommodation (Register & Levy) Bill are likely to be influenced by the findings of two parliamentary committees, which are due to report by 21st March, after considering evidence from both government and industry. British Marine Wales, backed by the RYA and partners on the Welsh Tourism Alliance (WTA), has urged both committees to consider the adverse consequences that this legislation could have on sustainable tourism, including recreational boating.

Unless the Bill’s definition of Visitor Accommodation (which includes ‘vessels’) is tightened so that it removes recreational craft from being in scope, it could be costly for our members and unfairly hit boaters who, unlike land-based tourists, have little impact on local authority public services which the tax is designed to help fund. The only reasonable



inclusion would be those vessels that are permanently situated in one place to provide overnight visitor accommodation.

The WTA and the RYA have also backed British Marine Wales’ call to have the ‘Power to extend the Act to berths and moorings’ removed from the Bill. It appears the Welsh Government has not learnt from the arguments we successfully made in Scotland last year but wants to retain the option of potentially extending its Welsh Visitor Levy to berths and moorings. If we cannot get that ‘power to extend’ removed from the Bill, we will push for an amendment. Any such extension to berths and moorings should exclude those used by recreational craft given the very significant

difference between a mooring for a recreational boat versus a mooring for a cruise ship containing thousands of passengers keen to head ashore.

British Marine’s Public Affairs team will continue to keep TYHA updated on this legislation. In the meantime we are thankful the Secretary of State for Culture and Sport, Chris Byrant, recently confirmed Labour has no plans to introduce a Visitor Levy in England.



For more information please contact Joanna Richardson
jrichardson@britishmarine.co.uk

“ Together for over 50 Years!

Dometic Long Term Partner Award

At METS 2024, LeeSan, the Warwickshire based Marine Sanitation Specialists, were presented with a “Long Term Partner Award” by a global leader in mobile living, Dometic.

Dometic’s relationship with Chris Coburn, the founder of LeeSan, goes back over fifty years to pre Dometic and even pre Sealand days. This was when Mansfield Plumbing Products, near Cleveland, Ohio, were the manufacturer and supplier to Chris, who had introduced the “Mansfield dump through Toilet” to UK inland boating in about 1975.

Also, in the early days of the Dometic Vacuflush vacuum toilet system, Chris and LeeSan were involved in its introduction and development for both the inland and coastal market in the UK.

The company is now the leading Dometic marine toilet distributor in the UK.

In recognition of this long partnership Karl Sutcliffe, LeeSan’s technical director (centre), was presented with the award by (left) Julien Le Feuvre, vice president of sales (marine), and (right) Erik Lindblad, head of service and aftermarket (marine) of Dometic.

Karl comments: “This long-standing partnership really has stood the test of time and as the UK’s leading distributor, we know that our input has been instrumental in making Dometic the brand leader that it is today. We look forward to working closely with them for many years to come”.

The motivation of the award was; “LeeSan has enabled Dometic to develop exactly the right products for their market and the partnership in the UK with this depth of expertise for so long has been crucial to our business. Dometic trusts the relationship will continue to benefit UK boat owners in the future.”

LeeSan is the go-to company for UK customers who need help or advice on any of Dometic marine sanitation products. The full range of their marine sanitation products is available from LeeSan who are also always happy to discuss any installation with callers.

For more information contact Lee Sanitation Ltd 01295 770000 or visit the website www.lesan.com



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